

Department of Information Resources
Software Products and Related Services
Request for Offer DIR-SDD-TMP-126

Manufacturer/Product Line/Product Category	MSRP	Total Discount % off MSRP	DIR Admin Fee	Customer Discount % off MSRP	Customer Price	Description of MSRP
Vendor Management	\$ 5,000.00	18.00%	1.25%	16.75%	\$ 4,162.50	Per agency initial license fee
Basic Bidder, per named user seat	\$ 1,500.00	18.00%	1.25%	16.75%	\$ 1,248.75	Per seat initial license fee
Department Buyer, per named user seat	\$ 1,250.00	18.00%	1.25%	16.75%	\$ 1,040.63	Per seat initial license fee
Basic Purchasing, per named user seat	\$ 3,995.00	18.00%	1.25%	16.75%	\$ 3,325.84	Per seat initial license fee
Contract Manager, per named user seat	\$ 7,500.00	18.00%	1.25%	16.75%	\$ 6,243.75	Per seat initial license fee
Department Access, per named user seat	\$ 150.00	18.00%	1.25%	16.75%	\$ 124.88	Per seat initial license fee
Audit, per named user seat	\$ 100.00	18.00%	1.25%	16.75%	\$ 83.25	Per seat initial license fee
Inventory, per named user seat	\$ 3,500.00	18.00%	1.25%	16.75%	\$ 2,913.75	Per seat initial license fee
Accounts Payable, per named user seat	\$ 1,000.00	18.00%	1.25%	16.75%	\$ 832.50	Per seat initial license fee
Business Intelligence	\$ 15,000.00	18.00%	1.25%	16.75%	\$ 12,487.50	Per agency initial license fee
eCatalog - Statewide	TBD	18.00%	1.25%	16.75%	TBD	Per state initial license fee
Integration Module	TBD	18.00%	1.25%	16.75%	TBD	Per integration initial license fee
Annual Maintenance and Support	25%	18.00%	1.25%	16.75%	20.81%	Percentage of total software license annually
Option: Any module listed above can be delivered as a Software as a Service ("SaaS"). Pricing for SaaS will be TBD based on a per user or a sitewide (unlimited) license configuration.						
Services						
Project Management - Senior Project Manager, per hour	\$ 250.00	10%	1.25%	8.75%	\$ 228.13	Per hour rate
Project Management - Project Manager, per hour	\$ 210.00	10%	1.25%	8.75%	\$ 191.63	Per hour rate
Application Exploration and Business Process Consulting - Senior Business Analyst, per hour	\$ 200.00	10%	1.25%	8.75%	\$ 182.50	Per hour rate
Application Exploration and Business Process Consulting - Business Analyst, per hour	\$ 175.00	10%	1.25%	8.75%	\$ 159.69	Per hour rate
Software Deployment and Modification - Installation Technician, per hour	\$ 175.00	10%	1.25%	8.75%	\$ 159.69	Per hour rate
Training - Training Specialist, per hour	\$ 150.00	10%	1.25%	8.75%	\$ 136.88	Per hour rate
Software Testing - Quality Assurance Specialist, per hour	\$ 175.00	10%	1.25%	8.75%	\$ 159.69	Per hour rate
Software Deployment and Modification - Software Specialist, per hour	\$ 175.00	10%	1.25%	8.75%	\$ 159.69	Per hour rate
End-User Documentation - Documentation Specialist, per hour	\$ 130.00	10%	1.25%	8.75%	\$ 118.63	Per hour rate