

Department of Information Resources  
Software Products and Related Services  
Request for Offer DIR-SDD-TMP-126

Manufacturer/Product Line/Product Category	MSRP	Total Discount % off MSRP	DIR Admin Fee	Customer Discount % off MSRP	Customer Price	Description of MSRP
Vendor Management	\$ 5,250.00	18.25%	0.50%	17.75%	\$ 4,318.13	Per agency initial license fee
Basic Bidder, per named user seat	\$ 1,575.00	18.25%	0.50%	17.75%	\$ 1,295.44	Per seat initial license fee
Department Buyer, per named user seat	\$ 1,300.00	18.25%	0.50%	17.75%	\$ 1,069.25	Per seat initial license fee
Basic Purchasing, per named user seat	\$ 4,200.00	18.25%	0.50%	17.75%	\$ 3,454.50	Per seat initial license fee
Contract Manager, per named user seat	\$ 4,725.00	18.25%	0.50%	17.75%	\$ 3,886.31	Per seat initial license fee
Department Access, per named user seat	\$ 150.00	18.25%	0.50%	17.75%	\$ 123.38	Per seat initial license fee
Audit, per named user seat	\$ 100.00	18.25%	0.50%	17.75%	\$ 82.25	Per seat initial license fee
Inventory, per named user seat	\$ 3,675.00	18.25%	0.50%	17.75%	\$ 3,022.69	Per seat initial license fee
Accounts Payable, per named user seat	\$ 1,050.00	18.25%	0.50%	17.75%	\$ 863.63	Per seat initial license fee
Business Intelligence	\$ 16,000.00	18.25%	0.50%	17.75%	\$ 13,160.00	Per agency initial license fee
eCatalog - Statewide	TBD	18.25%	0.50%	17.75%	TBD	Per state initial license fee
Integration Module	TBD	18.25%	0.50%	17.75%	TBD	Per integration initial license fee
Annual Maintenance and Support	25%	18.25%	0.50%	17.75%	20.56%	Percentage of total software license annually
<b>Options:</b>						
<b>Any module listed above can be delivered as a Software as a Service ("SaaS"). Pricing for SaaS will be TBD based on a per user or a sitewide (unlimited) license configuration.</b>						
<b>Site License available with pricing TBD based on modules required</b>						
<b>Services</b>						
Project Management, Application Exploration, Requirements Review - Senior Project Manager, per hour	\$ 250.00	10.25%	0.50%	9.75%	\$ 225.63	Per hour rate
Project Management, Application Exploration, Requirements Review - Project Manager, per hour	\$ 200.00	10.25%	0.50%	9.75%	\$ 180.50	Per hour rate
Business Process Consulting, Acceptance Testing, Core Team Training, Project Support - Senior Business Analyst, per hour	\$ 200.00	10.25%	0.50%	9.75%	\$ 180.50	Per hour rate
Business Process Consulting, Acceptance Testing, Core Team Training, Project Support - Business Analyst, per hour	\$ 195.00	10.25%	0.50%	9.75%	\$ 175.99	Per hour rate
Software Deployment and Modification - Installation Technician, per hour	\$ 195.00	10.25%	0.50%	9.75%	\$ 175.99	Per hour rate
Training - Training Specialist, per hour	\$ 130.00	10.25%	0.50%	9.75%	\$ 117.33	Per hour rate
Software Support (Exclusions to Maintenance and Support Agreement)	\$ 130.00	10.25%	0.50%	9.75%	\$ 117.33	Per hour rate
Software Testing - Quality Assurance Specialist, per hour	\$ 195.00	10.25%	0.50%	9.75%	\$ 175.99	Per hour rate
Software Deployment and Modification - Software Specialist, per hour	\$ 195.00	10.25%	0.50%	9.75%	\$ 175.99	Per hour rate
<b>Pricing effective 1/1/2011</b>						
<b>Rev 1/4/2011</b>						